



TENDERVINO.IT

**your link to
wine and liqueurs
producers**

WHAT WE DO

Tenders

How important is it to present the right product to be successful in tenders? With us you can have access to a wide range of manufacturers. From small artisans to more structured ones, capable of providing good quality at affordable prices.

Meetings B2B

You know how important it is to know the manufacturer before establishing a collaboration. Because when you import a wine into your market, you also import its vision of the wine.

Spontaneous submissions

The world is full of unknown things, which could be appreciated by your customers and consumers. Let's introduce these innovations to Monopoly buyers.

Import check-up

In Italy there are around 350 DOC, 80 DOCG and numerous IGT. It's not easy to find your way in this jungle. We help you discover the ones best suited to your market.

Wine tastings

If you want to taste Italian wines and spirits from your office, we help you with the selection of producers and all the logistics. Then, we take care of the online tasting with the producer.

Specific researches

Whatever product you are looking for, use our selection and search services to limit your effort and concentrate on choosing your new partner.

Matching during fairs

Do you participate in large international fairs and want to meet a selection of quality producers? Organize your time with us at Vinitaly, Vinexpo, Prowein or other events.

Tendervino.it

20 years of experience and knowledge of international and Italian wine and liqueurs producers to link the smallest, high quality, family run wineries to the best importers in Scandinavia and Canada.

Tenders, Horeca, private import, customized projects, private labels, bulk wine.

Our goal is to let the most interesting artigianal alcohol producers to get in touch with the Monopoly markets and to allow the local importers to discover unknown gems, making them profitable for their markets.

There are more than 43,000 wine producers in Italy and many of these are capable of excellent productions, but have little commercial strength and little knowledge of Scandinavian and Canadian rules.

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Selected by the Merano WineFestival as **Ambassador** for **Scandinavia and Canada**

Merano WineFestival & The WineHunter

Excellence is an attitude, since 1992



The WineHunter awards are annually assigned to excellences of high quality wines, spirits and craft beers, celebrated during the **Merano WineFestival** in November.